



BIIAB Level 3 Diploma in ICT Systems and Principles for Professionals

Level 3 Diploma - 601/6449/9



#### **About Us**

BIIAB Qualification Limited is part of Skills and Education Group, a charitable organisation that champions education and skills-oriented organisations, providers and learners, making real change locally, nationally and internationally.

BIIAB Qualifications Limited has an on-line registration system to help customers register learners on its qualifications, units and exams. In addition it provides features to view exam results, invoices, mark sheets and other information about learners already registered.

#### **Sources of Additional Information**

The BIIAB Qualifications Limited website <a href="https://www.biiab.co.uk">www.biiab.co.uk</a> provides access to a wide variety of information.

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Version	Date	Details of Change
4.0	December 2022	Updated branding, contacts
4.1	March 2023	Update to IT324 level and inclusion of IT345 into optional unit table.
4.2	December 2023	Reformatted Qualification Guide into new branding



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This is a live document and as such will be updated when required. It is the responsibility of the approved centre to ensure the most up-to-date version of the Qualification Specification is in use. Any amendments will be published on our website and centres are encouraged to check this site regularly.



## **Qualification Summary**

BIIAB Level 3 Diploma in ICT Systems and Principles for Professionals – 601/6449/9

601/6449/9					
Qualification Purpose	To allow learners to learn, develop and practise the higher level skills required for employment and/or career progression as ICT and Telecommunications professionals.				
Age Range	Pre 16   16-18   18+   19+   1				
Regulation	The above qualification is regulated by Ofqual				
Assessment	<ul><li>Portfolio of Evidence</li><li>Practical Demonstration/Assignment</li></ul>				
Type of Funding Available	See FaLa (Find a Learning Aim)				
Qualification/Unit Fee	See BIIAB Qualifications Limited web site for current fees and charges				
Grading	Pass/Fail To achieve a Pass grade, learners <b>must</b> achieve all the Learning Outcomes and Assessment Criteria in all the units completed				
<b>Operational Start Date</b>	01/07/2015				
<b>Review Date</b>	31/07/2025				
Operational End Date					
<b>Certification End Date</b>					
Guided Learning (GL)	290 hours				
Total Qualification Time (TQT)	480 hours				
Credit Value	48				
BIIAB Qualifications Limited Sector	Business Support				
Ofqual SSA Sector	6.1 ICT practitioners				
Support from Trade Associations					
Administering Office	See BIIAB Qualifications Limited website				



## **About the BIIAB Level 3 Diploma in ICT Systems and Principles for Professionals**

BIIAB Qualifications Limited is regulated to deliver this qualification by Ofqual in England. The qualification has a unique Qualification Number (QN) which is shown below. Each unit within the qualification will also have a regulatory Unit Reference Number (URN).

The QN code will be displayed on the final certificate for the qualification.

Qualification Title	Qualification Number (QN)
BIIAB Level 3 Diploma in ICT Systems and Principles for Professionals	601/6449/9

## **Objective and Purpose of this Qualification**

The BIIAB ICT Systems and Principles for IT Practitioners and Professionals qualifications have been designed to allow learners to learn, develop and practise the higher level skills required for employment and/or career progression as ICT and Telecommunications professionals.

Due to constant regulatory, policy and funding changes users are advised to check this qualification has been placed in the relevant Apprenticeship Framework and / or is funded for use with individual learners before making registrations. If you are unsure about the qualification's status please contact BIIAB head office.

## **About this Guidance**

This guidance has been developed to provide guidance for learners, assessors and quality assurers undertaking, delivering, or quality assuring this qualification.

The purpose of the guidance is to provide the majority of the key information that may be needed to prepare for, and help support, the successful delivery of the qualification, in one place.

If this guidance is updated, centres will be notified by BIIAB Qualifications Limited.



## **BIIAB Qualifications Limited Customer Service**

BIIAB Qualifications Limited is committed to giving the highest possible levels of customer service. Our Service Level Agreement is available via <a href="https://www.biiab.co.uk">www.biiab.co.uk</a>

Our Customer Service team can be contacted between the hours of 0900 and 1700 Monday to Friday by using the contact details below, or outside those hours, by leaving a message on our voicemail service.

Customer Support Contact Details: 0115 854 1620

Email: CustomerSupport@biiab.co.uk

Our Customer Support team will be happy to assist with any administration related enquiries you may have. For example:

- registration and certification enquiries
- re-certification issues
- centres available in the local area
- appeals
- whistleblowing

## What are Rules of Combination (ROC)?

Under the Regulatory Qualifications Framework (RQF), qualifications can be made up of a combination of mandatory and/or optional units. The units and credits required to complete a qualification are set out by the rules of combination (RoC). The RoC allows for flexibility and transferability.

The ROC will specify:

- the total credit value of the qualification
- the amount of credit that must be achieved within specific groups of units (e.g. Mandatory, Optional Unit, and Optional groups)
- the minimum credit which must be achieved at the level or above the level of the qualification
- the Total Qualification Time (TQT)
- the title, Unit Regulation Number and BIIAB Qualifications Limited Unit number for each unit, alongside its level, credit, and Guided Learning Hours (GLH)
- any barred units (units that cannot be taken together as part of the qualification)

When choosing the appropriate route for a learner or group of learners, it is the responsibility of the centre to ensure the rules of combination are adhered to.



# BIIAB Level 3 Diploma in ICT Systems and Principles for Professionals Rules of Combination (ROC) and Structure

To achieve the BIIAB Level 3 Diploma in ICT Systems and Principles for Professionals learners **must** gain a total of **48 credits**. This consists of:

- Minimum total credit: 48
- Mandatory group A minimum credit: 15
- Optional unit group B **minimum** credit: **33**
- A minimum of 29 credits must be achieved through the completion of units at Level 3 and above
- Units with the same title at different levels are barred
- Guided Learning hours (GLH): 290 hours
- Total Qualification Time (TQT): 480 hours

Listed below are the qualification units.

#### **Mandatory Group A**

Unit No.	URN	Unit Title	Level	Credit	GLH	Assessment Method
IT326	D/601/8728	Customer care	3	7	45	Portfolio
IT340	Y/601/8730	Management and prioritisation of own schedule	3	8	45	Portfolio

## **Optional Unit Group B**

Unit No.	URN	Unit Title	Level	Credit	GLH	Assessment Method
IT345	A/601/3505	Systems Architecture	4	10	80	Portfolio
IT310	D/601/3206	Data Representation and Manipulation for IT		7	60	Portfolio
IT311	D/601/3254	Telecommunications principles	3	10	80	Portfolio



Unit No.	URN	Unit Title	Level	Credit	GLH	Assessment Method
IT312	F/601/3246	Advanced data representation and manipulation for IT	3	7	60	Portfolio
IT313	J/601/3250	Networking principles	3	10	75	Portfolio
IT314	J/601/3295	Telecommunications principles	2	7	60	Portfolio
IT315	J/601/3510	Software testing	2	6	30	Portfolio
IT316	K/601/3256	Web development	3	10	80	Portfolio
IT317	L/601/3251	Software design fundamentals	3	10	80	Portfolio
IT318	L/601/3508	Principles of ICT system and data security	2	6	45	Portfolio
IT319	L/601/3511	Software testing	3	9	50	Portfolio
IT320	M/601/3503	Systems Architecture	2	6	50	Portfolio
IT321	R/601/3509	Principles of ICT system and data security	3	9	75	Portfolio
IT322	R/601/3512	Web Fundamentals	2	7	60	Portfolio
IT323	T/601/3289	Networking principles	2	6	45	Portfolio
IT324	T/601/3504	Systems Architecture	3	10	80	Portfolio
IT327	D/602/0608	Hardware installation	2	4	30	Portfolio



Unit No.	URN	Unit Title	Level	Credit	GLH	Assessment Method
IT329	F/601/9547	Service delivery	2	6	45	Portfolio
IT330	H/601/8732	Information management	2	5	40	Portfolio
IT331	H/602/0609	Information management	3	7	50	Portfolio
IT332	H/602/0612	Supplier management	2	7	55	Portfolio
IT333	J/601/9548	Maintaining equipment and IT systems	3	9	70	Portfolio
IT334	K/601/9543	Asset management	2	6	45	Portfolio
IT335	K/602/0613	Supplier management	3	11	90	Portfolio
IT336	L/601/8742	Service delivery	3	8	60	Portfolio
IT337	L/602/0605	Asset management	3	7	55	Portfolio
IT338	R/602/0606	Computer forensics	2	5	45	Portfolio
IT339	T/601/9545	Hardware installation	3	7	50	Portfolio
IT341	Y/602/0607	Computer forensics	3	8	60	Portfolio
IT342	Y/602/0607	Maintaining equipment and IT systems	2	9	70	Portfolio
IT343	K/601/3287	IT Fault Diagnosis and Remedy	2	10	60	Assessment Knowledge Module (AKM)



Unit No.	URN	Unit Title	Level	Credit	GLH	Assessment Method
IT345	A/601/3505	Systems Architecture	3	15	80	Portfolio
IT162	H/601/0663	Fibre Telecommunications Techniques	3	15	80	Portfolio

## **Group B barred units**

This unit	Is barred against this or these units
Asset management (L/602/0605)	Asset management (K/601/9543)
Computer forensics (Y/602/0607)	Computer forensics (R/602/0606)
Hardware installation (D/602/0608)	Hardware installation (T/601/9545)
Information management (H/601/8732)	Information management (H/602/0609)
Maintaining equipment and IT systems (J/601/9548)	Maintaining equipment and IT systems (Y/602/0610)
Service delivery (L/601/8742)	Service delivery (F/601/9547)
Supplier management (H/602/0612)	Supplier management (K/602/0613)
Systems Architecture (T/601/3504)	Systems Architecture (M/601/3503) Systems Architecture (A/601/3505)
Systems Architecture (M/601/3503)	Systems Architecture (A/601/3505)
Telecommunications principles (D/601/3254)	Telecommunications principles (J/601/3295)
Networking principles (J/601/3250)	Networking principles (T/601/3289)
Principles of ICT system and data security (L/601/3508)	Principles of ICT system and data security (R/601/3509)
Software testing (J/601/3510)	Software testing (L/601/3511)
Data Representation and Manipulation for IT (D/601/3206)	Advanced data representation and manipulation for IT (F/601/3246)



## **Age Restriction**

This qualification is appropriate for use in the following age ranges:

- 16-18
- 19+

## **Entry Requirements and Progression**

There are no entry requirements for this qualification. However, learners must be assessed to ensure they have a reasonable chance of achievement and will be able to generate the required evidence.

The qualification is designed to equip learners with the skills to work effectively within IT. It also will allow for a number of progression routes to employment and into other areas of learning.

Achievement of the qualification offers opportunities for progression, including:

- Management qualifications
- Foundation degree or other higher learning qualifications
- Employment opportunities and career progression

#### Assessment

#### **Overview of assessment strategy**

The qualification contains competence units. Competence units are assessed following NVQ principles.

Assessments provided by BIIAB Qualifications Limited will ensure that effective learning has taken place and that learners have the opportunity to:

- Meet the assessment criteria
- Achieve the learning outcomes.

Centres must obtain approval for any Centre Devised Assessments before their use. Please contact BIIAB Qualifications Limited for details of the Centre Devised Assessment process and procedure.

#### **Assessment Process**

Assessment is the process used to judge the competence, of a learner, against set standards.

The assessor is the person who is responsible for determining learners' competence. The assessor may be a work place supervisor or an external person



who is trained and qualified, or working towards a qualification relevant to the assessor role.

Assessors base their judgement on performance and decide how it compares to the national standard. The assessor will also ask questions based on the knowledge required to do the work, to ascertain the knowledge and understanding of the learner.

When the required units have been completed and the assessor is satisfied that the learner has met the national standard, a recommendation for a certificate will be made.

An Internal Quality Assurer (IQA) is responsible for the quality assurance of the qualifications within the training organisation and will provide advice, guidance and support to the assessors. IQAs also ensure that the assessors apply the standards consistently and fairly. The IQA will review the portfolio of evidence during the assessment process.

An External Quality Assurer (EQA), who is appointed by BIIAB, will quality assure the assessment and internal quality assurance decisions involved in the development of the portfolio. The EQA will quality assure the qualification process, which ensures that certification of the qualification is reliable, consistent and to the national standard, by checking the consistency of assessments made by the training provider, and across training providers.

## Assessment Strategy

#### Requirements of assessors, external and internal verifiers

Candidates may be assessed, moderated or verified at work either by one or several appointed individuals.

**Assessors** - The primary responsibility of an assessor is to assess candidates' performance in a range of tasks and to ensure the evidence submitted by the candidate meets the requirements of the assessment criteria. It is important that an assessor can recognise occupational competence as specified by the national standard. Assessors therefore need to have a thorough understanding of assessment and quality assurance practices, as well as have in-depth technical understanding related to the qualifications for which they are assessing candidates. To be able to assess candidates, assessors must:

 hold an appropriate qualification, as specified by the appropriate regulatory authority, confirming their competence to assess candidates undertaking competence-based units and qualifications. Assessors holding older qualifications must be able to demonstrate that they are assessing to the current standards;

OR



- be working toward an appropriate qualification, as specified by the appropriate regulatory authority. Any assessors working towards an appropriate qualification must ensure their decisions are countersigned by a suitably-qualified assessor/verifier and should be supported by a qualified assessor throughout their training period.
- be 'occupationally competent'. Assessors must provide current evidence of competence, knowledge and understanding in the areas to be assessed. This will normally be achieved through demonstrating competence in the roles which are to be assessed, or demonstrated by relevant experience and continuing professional development (CPD) which may include the achievement of qualifications relevant to the areas being assessed.
- have a full and current understanding of the units of competence and requirements of the qualifications being assessed, including the quality of assessment and the assessment process. It is the responsibility of approved centres to select and appoint assessors.

**Expert Witnesses** - Witnesses don't have to be "expert". They can be drawn from a wide range of people who can attest to the candidate's performance in the workplace, such as line managers, experiences workplace colleagues, customers or clients. They need to:

- provide a written statement about the quality and authenticity of the candidate's work
- have first-hand experience of the candidate's performance and understanding

As the assessment decision lies with the Assessor, it is their responsibility to verify this and, where challenged, to justify their acceptance of third party 'witness testimony' to the Internal Quality Assurer.

**Internal Quality Assurer (IQA)** - A primary responsibility of IQAs is to assure the quality and consistency of assessments by the assessors for whom they are responsible. IQAs therefore need to have a thorough understanding of quality assurance and assessment practices, as well as sufficient technical understanding related to the qualifications that they are internally verifying. It will be the responsibility of the approved centre to select and appoint IQA's.

#### IQAs must:

 hold an appropriate qualification, as specified by the appropriate regulatory authority, confirming their competence to internally verify competence-based assessments and candidates. IQAs holding older qualifications must be able to demonstrate that they are verifying to the current standards

OR



- be working toward an appropriate qualification, as specified by the appropriate regulatory authority. If an IQA is working towards an appropriate qualification, his/her decisions must be countersigned by a suitably qualified IQA and should be supported by a qualified IQA throughout the training period.
- be 'occupationally competent'. IQAs must demonstrate sufficient and current understanding of the qualifications to be internally verified, and know how they are applied in business.
- demonstrate competent practice in internal verification of assessment, and demonstrate understanding of the principles and practices of internal verification of assessment, including the quality of assessment and the assessment process.

**External Quality Assurer (EQA)** - The primary responsibility of EQAs is to assure quality of internal verification and assessments across the centres for which they are responsible. EQAs must have a thorough understanding of quality assurance and assessment practices, as well as in-depth technical knowledge related to the qualifications that they are externally verifying.

#### EQAs **must**:

 hold an appropriate qualification as specified by the appropriate regulatory authority, confirming their competence to verify competence-based assessments. EQAs holding older qualifications must be able to demonstrate that they are verifying to the current standards;

#### OR

- be working toward an appropriate qualification, as specified by the appropriate regulatory authority. If EQAs are working towards an appropriate qualification, their decisions must be countersigned by a suitably qualified EQA and should be supported by a qualified EQA throughout their training period.
- be 'occupationally competent'. EQAs must demonstrate sufficient and current understanding of the qualifications to be verified, and know how they are applied in business.
- demonstrate competent practice in external verification of assessment, and demonstrate understanding of the principles and practices of external verification of assessment, including the quality of assessment and the assessment process. It is the responsibility of the awarding organisation to select and appoint EQAs.

Awarding organisations require all assessors, moderators and verifiers to maintain current competence to deliver these functions. BIIAB recognises this



can be achieved in many ways. However, such information **must** be formally recorded in individual CPD records that are maintained in assessment centres.

#### **Evidence from Workplace Performance**

- Evidence of occupational competence of all competence units at any level, should be generated and collected through performance under workplace conditions. This includes the knowledge-based learning outcomes and assessment criteria of the competence units.
- These conditions would be those typical to the candidate's normal place of work. The evidence collected under these conditions should also be as naturally occurring as possible. It is accepted that not all employees have identical workplace conditions and therefore there cannot be assessment conditions that are identical for all candidates. However, assessors must ensure that, as far as possible, the conditions for assessment should be those under which the candidate usually works.

#### **Knowledge tests and simulation**

When assessing the knowledge and understanding based unit, it is important that the chosen assessment methodology is appropriate to this and is accurately recorded.

Assessment methodologies that are appropriate for the knowledge and understanding units include:

- Professional discussion
- Learner reflective accounts
- Question and answer
- Assignments and projects.

These **must** be planned, assessed and verified by centres, using approved and robust systems and procedures.

Assessors and IQAs **must** ensure that they are able to demonstrate their own CPD and competence across the units being delivered and assessed, because of the nature of the theoretical content that has to be covered.

Particular attention must be paid to units which permit learners to use their places of study or research of organisations in order to achieve the unit, and those which can only be achieved if the learner is in current employment, or there is recognition of prior learning from extensive experience in that particular occupational sector.

#### **Simulation**

• Simulation can be applied to all units listed in Appendix B of the full Skills CFA assessment strategy.



- Evidence may be produced through simulation solely in exceptional circumstances. The exceptional circumstances, under which simulation is possible, are those situations that are not naturally or readily occurring, such as response to emergencies.
- Simulation must be undertaken in a 'realistic working environment'
  (RWE). A RWE is "an environment which replicates the key characteristics
  in which the skill to be assessed is normally employed". The RWE must
  provide conditions the same as the normal day-to-day working
  environment, with a similar range of demands, pressures and
  requirements for cost-effective working. Guidelines for using RWE can be
  found in Appendix A of the full Skills CFA assessment strategy.

#### **Appeals**

If learners are dissatisfied with an assessment outcome, they have the right to appeal. The main reasons for an appeal are likely to be:

- Learners do not understand why they are not yet regarded as competent, because of unsatisfactory feedback from the assessor
- Learners believe they are competent and that the assessor has misjudged them, or has failed to utilise some vital evidence

BIIAB Qualifications Limited expects most appeals from learners to be resolved within the centre. BIIAB Qualifications Limited will only consider a learner's appeal after the centre's internal appeals procedure has been fully exhausted.

For full details of the BIIAB Qualifications Limited's appeals procedure please refer to https://biiab.co.uk/policies-and-procedures/

#### **Initial Assessment and Induction**

Prior to the start of any programme it is recommended that centres should make an initial assessment of each learner. This is to ensure that the learners are entered for an appropriate type and level of qualification.

The initial assessment should identify the specific training needs that the learner has, and the support and guidance that they may require when working towards their qualification.

The centre must also identify any units the learner has already completed, or credits they have accumulated, relevant to the qualification.

BIIAB Qualifications Limited suggests that centres provide an induction programme to ensure the learner fully understands the requirements of the qualification they will work towards, their responsibilities as a learner, and the responsibilities of the centre.



#### Resources

BIIAB Qualifications Limited provides the following additional resources for this qualification:

- Evidence matrixes for the competence / NVQ units
- Learner Summative Reflection
- Access to the units

All of these resources are available on request.

#### **Evidence matrixes**

BIIAB Qualifications Limited provide a matrix that supports each competence unit. These are also identified within each of the unit information sections identified below. It is not essential that these resources are used to support the delivery of the content of the qualification; however they have been mapped against the learning outcomes and assessment criteria.

The evidence matrix is designed to help the learner and assessor with evidence collection. It is a mapping activity to ensure that all the 'Assessment Criteria' contained in the learning outcomes and covered, and is intended to help to keep the volume of evidence to a minimum. One matrix (or appropriate equivalent recording device) **must** be completed for each unit.

It is expected that a selection of various types of evidence is used as appropriate; columns in the matrix enable the assessor to enter the evidence type, e.g. Report, Log, Written Statement, and also the assessment method, e.g. Obs (= Observation), as shown in the assessment method key. By inserting portfolio reference numbers in the box provided, it will enable the assessor, IQA and EQA quickly to locate the evidence which is being submitted to demonstrate competence.

Examples of types of evidence learners could provide to prove competence:

- Record of observation of performance in the workplace
- Professional discussion
- Reflective account
- Product evidence (e.g. implementation plans, correspondence, work records)
- Testimony from senior colleagues/clients
- Personal report of actions and circumstances
- Recognition of Prior Achievement (RPA)
- Records of questioning
- Other.



#### Access to the Units

Units form the qualification and the standard that **must** be achieved in order to be awarded each unit. This is covered within the learning outcomes, assessment criteria and the indicative content that form part of the delivery. BIIAB Qualifications Limited includes the mandatory units within this guidance document.

#### **Learner Summative Reflection**

In order to claim the unit(s) for the qualification, the learner will need to complete a learner summative reflection, to reflect on their qualification, what they have learnt and how they have been able to apply this within their work role

## **Design and Delivery**

Centres must refer to the units that form the qualification and the standard that must be achieved in order to be awarded each unit. This is covered within the learning outcomes and assessment criteria that forms part of the delivery.

Each unit within this qualification has been allocated a number of Guided Learning hours (GL).

This can include activities such as training/class room based sessions, tutorials, supervised study or supervised 'on-the-job' learning and face-to-face or other pre-arranged 1:1 teaching sessions (e.g. simultaneous electronic communication such as webcam contact or internet messaging). It could also include time spent undertaking assessments.

The qualification will be assigned Total Qualification Time (TQT), which, as well as GL, will include the estimated number of hours spent in preparation, study or any other supervised learning, study or assessment for an average learner. When planning how to deliver the qualification it is important to refer to this definition.

BIIAB Qualifications Limited will not prescribe how the qualification is delivered, but centres must ensure the delivery chosen meets their learners' needs.

#### **Format of Units**

All units within this qualification will be presented in a standard format that is consistent with the format for all units of assessment. The format will give tutors



and learners guidance as to the requirements of the unit for successful completion. Each unit within this guidance document will be in the format below:

#### **Unit Title**

This will be shown as it appears on the Register of Regulated Qualifications (<a href="http://register.ofqual.gov.uk">http://register.ofqual.gov.uk</a>).

#### **Unit Number / Unit Reference Number (URN)**

The Unit Reference Number is the unique code that the unit is given by the Regulator. This unit will be referenced on the final qualification certificate. The same unique code for the unit applies in whichever qualification the unit is included within. BIIAB Qualifications Limited also assign unique unit numbers which is consistent when the unit is used in multiple BIIAB qualifications.

#### Level

This identifies the level of demand for the unit, but may be a different level to that of the overall qualification. The level of the units will be set according to National Occupational Standards and the level descriptors.

#### Credit

When a whole unit is completed the learner will achieve credits specified by the number of hours' learning time it will take an average learner to complete the unit including the assessment.

#### **Guided Learning Hours (GLH)**

The required number of hours that learning should take place under the immediate guidance or supervision of a lecturer, supervisor, tutor or other appropriate provider of education or training.

## **Total Qualification Time (TQT)**

Total Qualification Time (TQT) is defined by Ofqual as the number of notional hours which represents an estimate of the total amount of time that could reasonably be expected to be required in order for a Learner to achieve and demonstrate the achievement of the level of attainment necessary for the award of a qualification. TQT is comprised of the following two elements:



- The number of hours which an awarding organisation has assigned to a qualification for Guided Learning, and
- An estimate of the number of hours a Learner will reasonably be likely
  to spend in preparation, study or any other form of participation in
  education or training, including assessment, which takes place as
  directed by but, unlike Guided Learning, not under the Immediate
  Guidance or Supervision
  of a lecturer, supervisor, tutor or other appropriate provider of
  education or training.

TQT is always assigned to the qualification however a similar calculation may on occasions also be assigned to a unit.

#### **Learning Outcomes and Assessment Criteria**

Learning Outcomes are what the learner is expected to know, understand or be able to do upon successful completion of the unit.

Assessment Criteria are descriptions of the requirements that a learner is expected to meet in order to demonstrate that a learning outcome has been achieved.

## **Initial Registration**

## **Registration and Certification**

Learners should be registered and certificated via BIIAB Qualifications Limited's Customer Management System.

## **Equal Opportunities and Diversity Policy**

BIIAB Qualifications Limited has in place an equal opportunities policy, a copy can be found at <a href="https://www.biiab.co.uk/policies-and-procedures/">https://www.biiab.co.uk/policies-and-procedures/</a>

BIIAB Qualifications Limited is committed to ensure that:

- approved centres operate an equal opportunities policy
- approved centres communicate the policy to staff and learners
- approved centres have an effective complaints and appeals procedure of which both staff and learners are made aware
- approved centres are aware of their responsibilities in providing equality of opportunity, particularly with regard to provision for learners with particular assessment requirements



#### **Reasonable Adjustment Policy**

Learners who require reasonable adjustments for their assessments must inform their assessor at the beginning of their course of their requirements. BIIAB Qualifications Limited has a reasonable adjustment policy in place, a copy of which is provided to all approved centres and can be found at <a href="https://www.biiab.co.uk/policies-and-procedures/">https://www.biiab.co.uk/policies-and-procedures/</a>

## **Qualification Review and Feedback**

BIIAB Qualifications Limited is committed to the ongoing review of this qualification to ensure it remains fit for purpose.

This review approach involves the collation of evidence in the form of any information, comments and complaints received from users of this qualification in relation to its development, delivery and award.

BIIAB Qualifications Limited will give due regard to any credible evidence received which suggests that a change in approach to the development, delivery and award of this qualification is required in order to ensure that no adverse effects will result. This qualification will be periodically reviewed and revised to ensure the content remains relevant, assessment approach remains appropriate and that it remains valid and fit for purpose.

## **Mandatory Units**

The following unit is mandatory for this qualification.



## **Customer care**

Unit Reference	D/601/8728
BIIAB Reference	IT326
Level	3
Credit Value	7
Guided Learning (GL)	45
	The purpose of this unit is to provide the
Unit Summary	learner with the knowledge on all aspects of
	customer care.
Learning Outcomes	Assessment Criteria
(1 to 4)	(1.1 to 4.6)
The learner will:	The learner can:
Know how to analyse customer types and requirements	1.1 Compare types of customers as appropriate to organisations
	1.2 Describe individuals and their job roles employed to support the customer within an identified organisation
	1.3 Detail different types of customer support requirements and the environment in which they will occur
Know how to manage customer expectations	2.1 Identify the factors that influence customer expectations
	2.2 Describe how a range of these factors can be managed to ensure customer satisfaction
3. Be able to research the varying workplace cultures that exist	3.1 Research how a range of workplace cultures have developed over time within different workplaces or sectors
	3.2 Explain why these workplace cultures may not be transferable across a range of customer types
4 Be able to apply communication techniques	4.1 Describe how communication techniques may need to be adapted across a range of customer types



4.2 Explain what makes these communication techniques effective
4.3 Compare a range of methods of sourcing data to be communicated to and maintained for on-going customer support
4.4 Describe methods used to communicate technical and specialist issues within and across teams
4.5 Develop documentation for supporting a customer
4.6 Create a multi-page customer support document to assist customers

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## Management and prioritisation of own schedule

Unit Reference	Y/601/8730
BIIAB Reference	IT340
Level	3
Credit Value	8
Guided Learning (GL)	45
Unit Summary	The purpose of this unit is to provide the learner with the knowledge to plan and manage their own workload and being able to identify opportunities for professional development.
Learning Outcomes	Assessment Criteria
(1 to 3)	(1.1 to 3.3)
The learner will:	The learner can:
Be able to plan and manage     own workload	1.1 Analyse customer requirements to produce task criteria
	1.2 Identify the limitations and constraints to be taken into consideration when creating a project plan
	1.3 Agree timescales, budgets and resources for a task with the customer
	1.4 Create a project plan to include agreed customer requirements
	1.5 Maintain and review project plan with customers and colleagues
Understand how to identify opportunities for professional development	2.1 Evaluate the quality of support supplied with the customer
	2.2 Evaluate the feedback from the customer
	2.3 Justify changes that may lead to potential improvements
	2.4 Create and justify a personal development plan



	2.5 Describe opportunities for training and development and explain the relevance of those choices
3. Understand the implications of legislation and regulations on tasks	3.1 Identify any legislation or regulations that could apply when supporting customer types
	3.2 Describe the key aspects of the legislation/regulation
	3.3 Explain how this legislation/regulation may affect customer service